VENDOR STANDARDS

These vendor standards have been created to comply with the U. S. Postal regulations and to hopefully expedite the mailing process . The next few pages give explanations and examples of how these names should appear on forms. In most examples, the name listed to the right in CAPITAL letters is how it should appear on forms.

PEOPLE

2.

a.

b.

1. FORMAT

The format for reporting the names of people will be: SURNAME - FIRST NAME - MIDDLE INITIAL EX. Wendell A. Ladner
Names with a hyphen are considered as one name. married women who use both surnames come under this rule. EX. John Mellen-Hunt
Mrs. Lauren B. Wehner-Evans WEHNER-EVANS, LAUREN B
b. Prefixes for the last name should be treated as part of the name that follows. EX. Richard Van Arsdale
c. Estates and guardians should be reported using the name of the estate or the individual as
the first name. EX. Tom Thacker, Trustee Cowens, DAVID, ESTATE OF Estate of David Cowens TOM THACKER, TRUSTEE
d. Jr. and Sr. should cam after the middle initial, if any. EX. Richard A. Mount Sr MOUNT, RICHARD A SR
e. All other forms of address and titles should also come after the middle initial, if any. EX. Mr. Paul Silas
ABBREVIATIONS
Spell out the full name. No abbreviations Ex. Fred Lewis LEWIS, FREDERICK S. Jones JONES, SAMUEL Exception: If an abbreviation is part of the name, use the abbreviation. EX. John A.St. Clair Sr CLAIR, JOHN A
Use the correct name. EX. If the name is Bob Do not use ROBERT If the name is Beth Do not use ELIZABETH

BUSINESSES

1. ABBREVIATIONS

a. Do not abbreviate. Spell out the full name. EX. In. Off. Prod. ------ INDIANA OFFICE PRODUCTS Kim Asphlt Co. ----- KIM ASPHALT CO Words at the end of the name that describe the business may be abbreviated. EX. Company ----- CO Incorporated ----- INC Association ----- ASSN Distributors ---- DIS There are many others. If they meet this condition, they may be abbreviated. b. Do not use ampersands. EX. Dun & Bradstreet ------ DUN AND BRADSTREET THE 2. If the work "THE" is the first word in a vendor's name, please leave it out. EX. The Box and One Company ------ BOX AND ONE COMPANY PERSON'S NAME When a company is named after a person, submit it the way it is normally written. Do not invert the first and last names. EX. Robert R. James, Inc. ------ ROBERT R JAMES, INC **INITIALS** a. Do not use initials unless the company is very well known by their initials. EX. SRA ----- SCIENCE RESEARCH ASSOCIATES IBM ----- IBM AT & T ----- AT AND T B. If the name is not known, initials may be used. EX. A.B. Dick Company ------ A B DICK COMPANY NUMBERS 5. Company names with numbers in them should be written using the numbers. EX. Tenth Street Cleaners ------ 10TH STREET CLEANERS One and Two Dance School ------ 1 AND 2 DANCE SCHOOL ORDER FROM COMPANIES If a company is a division of a corporation, list the division that is ordered from, first. EX. If ordering from "Ayerst Labs": Whitehall Pharmaceuticals ------ AYERST LAVS, DIV Ayerst Labs Dision WHITEHALL PHRMACEUTICALS 7. GOVERNMENTS AND PUBLIC INSTITUTIONS These organizations should be formatted with the name of the city, county or state first. The

EX. School Lunch Program, Lake Cty. ------ LAKE COUNTY, SCHOOL LUNCH

PROGRAM

name of the organization should follow.

ADDRESSES

1. FORMAT

Addresses can be up to FOUR lines including the vendor's name. Each line should not exceed 30 characters including spaces, periods etc.

ABBREVIATIONS

a.	Street names should always be spelled out. Directions in an address should be abbreviated as follows:	
	South S North N East E Southeast SE Northeast NE West W Southwest SW Northwest NW	
	Ex. 518 South East Street 518 S. EAST ST	
	If the street name is a direction, it should be spelled out. EX. 421 N. S. Street 421 N SOUTH ST	
b.	Street, rad, highway and et cetera may be abbreviated if they are not part of the street name	

- EX. 500 Broadstreet Street ----- 500BROARDSTREET ST
- c. Cities should be spelled out.

EX. Indpls., IN. ----- INDIANAPOLIS, IN

d. All states should be abbreviated using the standard 2 digit abbreviation.

3. BOXES

a. Post Office boxes should be written as follows:

EX. Post Office Box 457 ----- PO BOX 457

b. Rural box numbers should always be written with the rural route or its equivalent in front of

EX. Rural Route 2, Box 45 ----- RR 2, BOX 45

If the address is a rural box number, do not write it as a post office box number and vice versa.